Approved

By the decision of the Board of Trustees September 16, 2020, № 1

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Results of the work of EI "Almaty Management University" in 2019-2020 academic year and Strategic development plan of the University for 2020-2025 academic year



Key indicators of 2019-20 academic year



Main indicators	Unit of meas	2018-19	2019-20	%
Total revenues of the University	mIn tenge	2414	*2574	6,2
Profit of the University	mIn tenge	227	*179	-26,8
The total number of students:	people	2719	3367	19,2
Bachelor's degree students	people	1702	2347	27,5
Master's degree students	people	177	137	-29,2
PhD students	people	24	34	29,4
MBA students	people	600	610	1,6
DBA students	people	55	60	8,3
SHE students	people	161	179	10,1
Percentage of foreign students at the University	%	4,7	5	6,0
Number of employed graduates in the first six months after graduation	%	75	80	6,3
Number of startups / projects of the incubator	units	10	10	0,0
Total number of publications in Scopus in all scientific areas	units	18	17	-5,9
Total number of publications in Web of Science in all scientific areas	units	7	5	-40,0
Average number of publications in Scopus per full- time teaching staff at a school	units	0,04	0,04	0,0

Decrease of the University profit was due to an increase in administrative expenses related to the transition to an online format of work and training, the funds are allocated at reducing the credit load.

Source: according to the data of responsible structural divisions

Changes in the organizational structure in 2019-20 academic year



The number of reduced positions	Quantity	Total
School	3	24.5
Administration	28,5	31,5
New units created	Quantity	Total
School	21	20
Administration	9	30

Since April 2020, work has been underway to optimize the University's staff in favor of academic processes.

5 new divisions were created:

- Project coordination office
- Centre of Urban Studies
- School of Economics and Finance
- Department of pedagogical skills
- QMS office

4 divisions were abolished:

- Knowledge management office
- Center for social entrepreneurship
- Regional development Department
- Purchasing and logisticsDepartment

Switching to the distance learning format in 2019-20 academic year



Revision of the map of academic subjects for the autumn semester of 2020-2021 academic year was done:

- online courses fully independent, pre-prepared online courses, conducted with tutors' support. Basically, these are general educational and basic disciplines, which involve combining students in streams.
- blended courses courses conducted in a mixed format. All profile courses are planned to be conducted in a mixed format. There are 2 options for mixed courses:
 - 1) 40% pre-recorded video lectures, 60% webinars (interactive classes held in the format of videoconferencing, ensuring active interaction of the teacher with students).
 - 33% pre-recorded video lectures, 33% webinars, 34% - offline classes in small groups.

Summer online school for AlmaU teaching staff was organized.

The school program is designed for 2 categories of teachers:

- 1) Teachers who create completely independent online courses
- 2) Teachers who will teach in a mixed format

Orientation week for 1-4 year students was conducted **online.** The orientation week program included the following topics:

- prevention of coronavirus;
- updated academic policy, Student Code of Ethics;
- effective teaching in the online format;
- effective time management during online training;
- training for working in Platonus system, Moodle;
- training for working in Microsoft teams, Zoom;
- familiarization with all channels of communication with the teaching staff, with all structural divisions of AlmaU;
- getting acquainted with AlmaU Student's Handbook and Academic Handbook.

Key projects in 2019-20 academic year

ALMA ALMATY MANAGEMEN UNIVERSITY

A quality management system project from World Bank together with a partner University in Tajikistan.

Since February 2019, Almaty Management University and Tajik State University of Commerce have jointly implemented the project "Providing technical assistance in development and implementation of a quality management system at Tajik State University of Commerce", funded by World Bank.

"UNIVERSITY MANAGEMENT 2020" Project, organized by Almaty Management University (AlmaU) for top managers of Kazakhstani universities commissioned by the Ministry of education and science of the Republic of Kazakhstan.

Intensive course of 4 modules, which were held from February to August 2020, took place in the conditions of a coronavirus pandemic and quarantine.

«YbyraiCamp» Summer school of entrepreneurial education

this year was held online and brought together more than 300 teachers and employees of educational institutions, residents of ERG company's "Ecosystem of student entrepreneurship" project.

"Effective School Management" Project

AlmaU Institute for educational development (Almaty, Republic of Kazakhstan) with the participation of experts from Institute of education of Graduate School of Economics (Moscow, Russian Federation), implements a program of advanced training for managers of secondary schools.





International and national recognition



TOP -100

QS Global EMBA Ranking (2020)

TOP -200

QS Global MBA Ranking (2020)



TOP-25 in Asia

QS Global MBA Ranking (2020)

TOP 3 in the Central and South Asia region Eduniversal (2018, 2019)



LEADER among the business schools, actively moving up on the global market "RA Expert" (2017-2020)



301-400 place in impact rating of

Times Higher Education Impact Ranking (2020)



TOP 3 best best humanitarian - economic universities of Kazakhstan according to IQAA (2020)



TOP 5 in the national rating of «Atameken» NCE (2020)



International professional certification in «Accounting and Auditing» - ACCA, MBA «Financial engineering» - GARP







Background and challenges

GLOBAL



- Pandemic COVID-19
- Digital divide
- Switching to online education
- Need to diversify University revenues
- Slower economic growth
- Growth of significant influence (Impactful University) and socialresponsibility of universities

NATIONAL



- Modernization of the education system of the Republic of Kazakhstan
- Development soft skills: leadership, entrepreneurship, communication
- Increasing the independence of higher education institutions
- Low priority given to research activities
- Poor interaction between universities and businesses
- Growing demand for crisis managers in the public and private sectors

Vision



Almaty Management University is a world - class entrepreneurial, socially responsible University

Mission

We make the world better through the development of education, research and entrepreneurship





Leadership

We strive to be agents of change, demonstrate entrepreneurial thinking and culture, and manage our own development.



Diversity and inclusion

We value sociocultural diversity and strive to create an atmosphere of mutual respect where every employee and student contributes and succeeds.



Honesty and openness

We are committed to intellectual honesty and openly communicate our intentions in our work and communication, always ready to exchange ideas and improve



Command spirit and synergy

We are a close-knit team of professionals working on the principle of "Win-Win-Win" to ensure the synergetic success of the University, business and the state.



Responsibility

We are responsible for the results of our activities to our partners, students, colleagues, create strong ties with them, working for the benefit of society.

Strategic direction

AlmaU Development goals up to 2025

	Academic excellence	Research and innovation	Entrepreneurship for all
	Development of student-centered, personalized education	Development of the research ecosystem	Development of the entrepreneurial university model
	Expanding the impact on education system and market development	Leadership in applied research	Development of entrepreneurial ecosystems at the university.
Sustainable development	AlmaU matters. People matter. Students matter.	Strengthening the impact of research and consulting on society, government and business	Increasing the influence of the University in society
Internationaliza tion	Impact on the international education agenda	Assistance in solving global problems through participation in international projects	Become a business education benchmark for Eastern Europe and Central Asia
Digitalization	Digital transformation of the university and development of online education	Development of "Knowledge Management" portal	Online school of entrepreneurship
			12

1. "Academic excellence" Strategic direction

1.1. Concepts of student-centered education

I – blocks AlmaU

- Basic knowledge
- Entrepreneurship
- Management
- Professional certification
- Personal development
- Digital competencies
- Project instead of thesis
- Practical skills

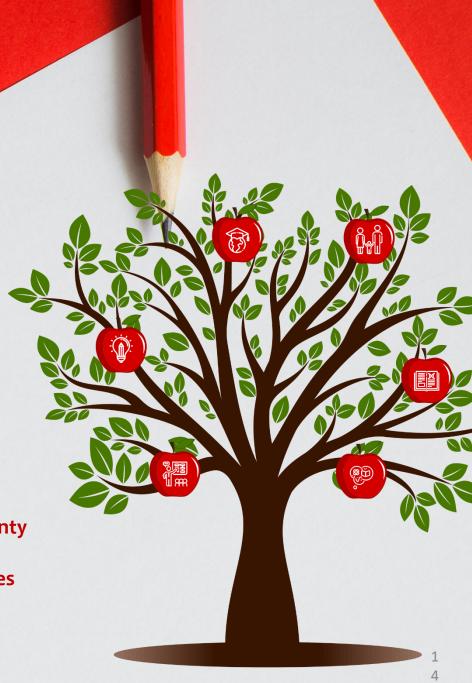
AlmaU author's courses:

Life design
Service learning
Leadership from a leader
Human rights and civil society



- Open, retains self-identity in a multicultural environment
- Has an entrepreneurial mindset
- Able to solve problems in conditions of uncertainty
- Able to self-study and self-develop
- Finds opportunities outside of available resources
- Manages projects, business, changes





1.2. AlmaU matters! People matter!

AlmaU teacher

I – blocks AlmaU

 Teaching Excellence Programs development of pedagogical, digital competencies AlmaU in faces - promoting the teachers' brand, contests - AlmaU Teaching Award Innovators among us

2. Talent management program

3. Programs of the laboratory of happiness. "Happy AlmaU Employee"concept.

4. Infrastructure for development: AlmaU sport & art zone, Co-working zone, access to external resources

5. Academic mobility programs



Consultant (consulting services)

Mentor, coach

Leader and speaker

Adherent of academic honesty

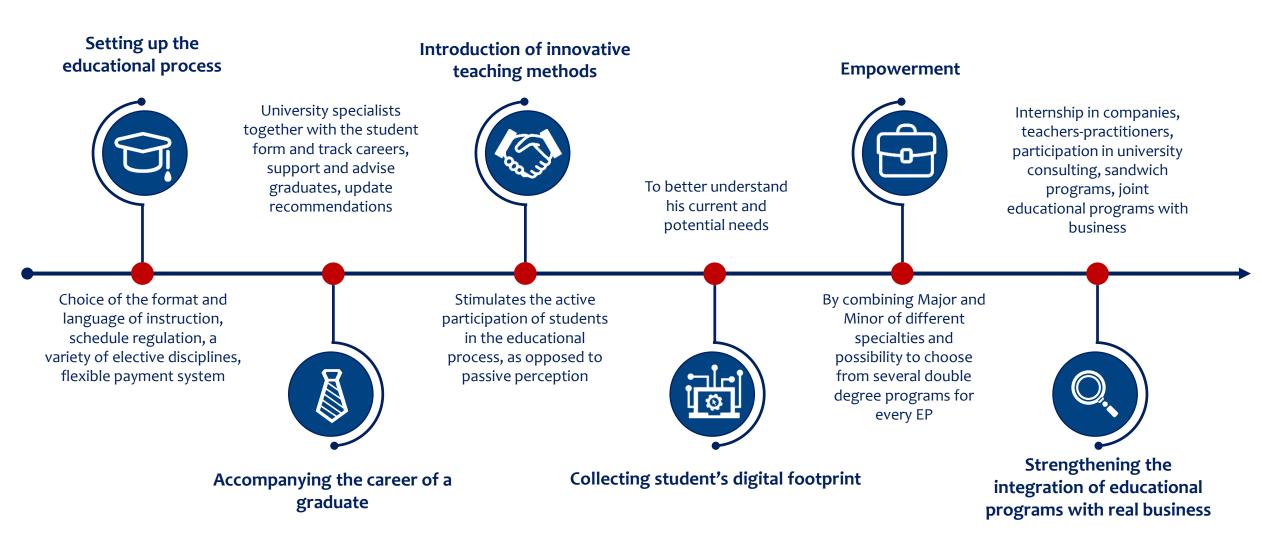
Possesses high emotional intelligence



1.3. AlmaU matters! Students matter!



1.4. Personalized education

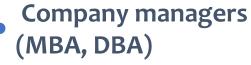


1.5. Extension AlmaU

Lifelong learning (LLL)

Teenagers

- Help in an informed choice of profession, university;
- Programs for entering adulthood.





- Gaining knowledge to work in more complex and interesting projects;
- Career growth;
- Changing the corporate sector to an entrepreneur career



- New ideas for business, investment search;
- Development and scaling of the existing business;
- Entering new markets;
- Expertise of public policy.



- Formation of a personality of a new quality;
- Preparing for the professions of the future;
- Preparing for life.



- Development of expert competencies;
- Research career;
- Participation in the formation of public opinion.

Researchers

and experts
(PhD)

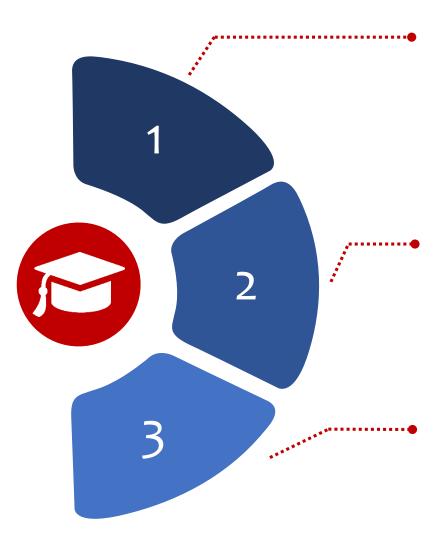


- Adapting to a constantly changing environment
- Opportunity for creative and professional development of older people;
- Improving the quality of their life.

"Silver economy"
People



1.6. Increasing influence on development of the education system



"Management in education" Program of AlmaU Institute for Educational Development

- AlmaU IED is the center for generation and transfer of knowledge of effective management methods of public organizations

 Professional retraining of employees of the state educational management system, managers of private and state public organizations

- Graduates as agents of changes in the education system

Platform for development of the education system

- -Development and promotion of technologies and methods of effective management of educational institutions
- Transformation of educational organizations based on AlmaU IED author's methodology
- Creating a platform of universities for synergy and exchange of best practices, implementation of strategic initiatives

Research in the field of education

Collecting and analyzing information about the functioning of educational systems

Involvement of experts in development of legislative acts Participation of experts in international projects as consultants



2. "Research and Innovation" Strategic direction

2.1. Development of research environment

Knowledge Park AlmaU is a hub for interaction of science, business, government and society

Expert resource Center for New technologies in management, labor productivity and quality (Kaizen, Lean manufacturing, Service management, Neuromarketing, <u>Aromarketing</u> and others.)

Ecosystem of research and innovations

Information technology development center (Fintech, Cybersecurity, Business analytics and Big Data)

FabLab for creating startups, a platform for business angels and venture financing

AlmaU Research Bot for an overview of world scientific publications

AlmaU Knowledge management portal



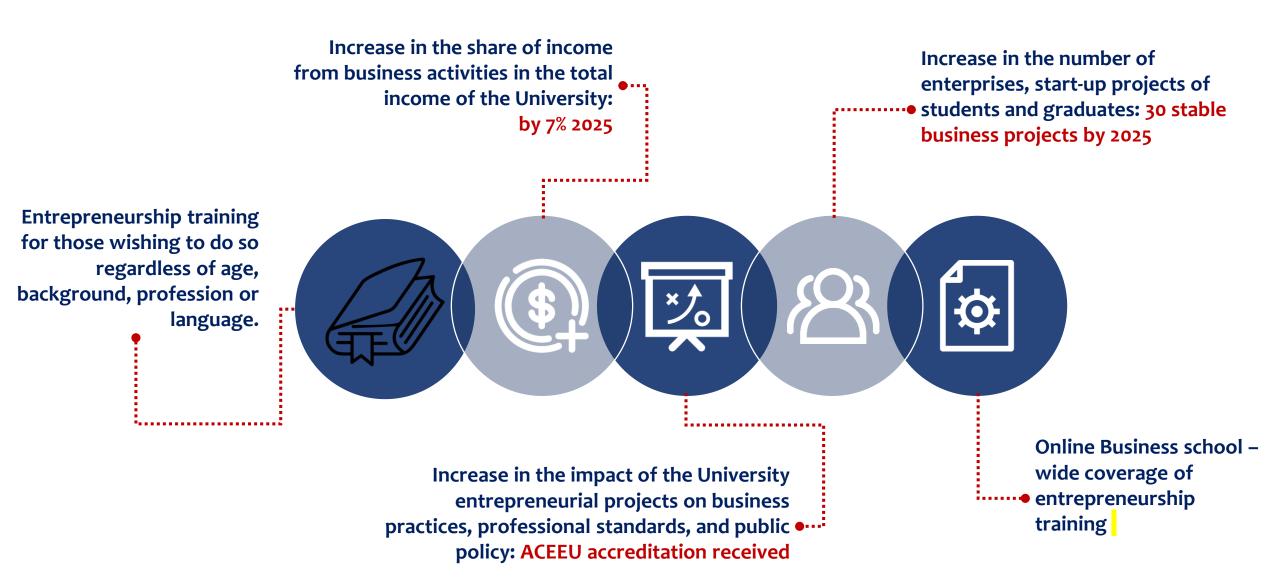
2.2.Increasing the impact of research and consulting On society, the state and business



3. "Entrepreneurship for all" Strategic direction

3.1. Entrepreneurship for all

Strengthening the influence of the university in society



3.2. AlmaU ecosystem of entrepreneurship

Development of entrepreneurial skills and entrepreneurial thinking in practice, through creation of startups

Development of "KAINAR BULAK" urban space, a center of attraction proactive, enterprising, idealistic people



Support of start-ups through a business incubator, accelerator and venture capital financing

AlmaU Initiatives on promoting entrepreneurship:

- Transformation of classical universities into entrepreneurial ones
- Entrepreneurship in the creative class
- Family business
- Social entrepreneurship







Graduate School of Management



School of Public Policy and Law













International School of Communication



Almaty Film Academy



Center for Urbanism and City Management



Digital Competence Center







Center for Non-Governmental Organizations





Center for Creative Economy



Center for Sustainable Development (UN)



Development of the centers:

- Focus on applied research and international cooperation
- Attracting a strong expert staff

Expected results

Expected results

In addition to the strategy, a **roadmap** has been drawn up that includes all objectives and quantitative indicators for implementation of **AlmaU Development Strategy 2025.**



Academic excellence

- Each educational program will be able to offer an individual approach to the formation of the curriculum.
- A steady process of improving the quality of education will be formed.
- Completion of any educational program will be a guarantee of employment.



Research and innovation

- Improving the quality of scientific research at the university.
- A stable process of development and implementation of innovations, including on the basis of scientific developments of the university.
- Formed research and innovation ecosystem.
- Growth in income from research and innovation.



Entrepreneurship for all

- Making entrepreneurship part of the university cultural code.
- Spreading sustainable entrepreneurship outside the university.
- AlmaU becoming as a role model for all entrepreneurial universities in Eastern Europe and Central Asia.

AlmaU tomorrow

		2025 ALMA	
	2020	UNIVERSITY	
Number of programs	15 Bachelor, 7 Master, 6 MBA, 1 DBA, 5 PhD, 30+ Short-term	18 Bachelor, 9 Master, 8 MBA, 2 DBA, 7 PhD, 50+ Short-term	
International cooperation	130+ universities, 25+ associations', 11 dual degree programs	140+ universities, 25+ associations', 18 dual degree programs	
Number of students	3000+ including 280+ foreign and by inbound and outbound mobility, 5% foreign student,	5000+ including 500+ foreign and by inbound and outbound mobility, 15% foreign students, 50+ MBA in Kazakh language	
Number of Teaching staff and employees	214 full-time teaching staff, 6 foreign teaching staff and employees	300 full-time teaching staff, 30 foreign teaching staff and employees	
Recognition (accreditation and ratings)	 Top 100 EMBA programs according to QS Ranking by Subject (2020) Top 200 best business schools in the world and top 20 in Asia programs MBA according to QS Ranking (2019), 4 branches Eduniversal (2018) 301-400 position in the influence rating of Times Higher Education Impact Ranking (2019 g.), 	 In QS WUR rating In the rating of QS by subject MBA - top 150 In the rating of THE Impact Ranking - top 200 Among the universities with Triple Crown accreditation»* EFMD (EQUIS, EPAS), AMBA, AACSB accreditations, 5 branches of Eduniversal Become a benchmark entrepreneurial University in Eastern Europe and Central Asia, get ACEEU accreditation for entrepreneurial universities 	
International certification	International professional certification of the programs "Accounting and audit» - ASSA , MBA «Financial engineering» - GARP .	70% educational programs will have international certifications	

A - Achieve

- lead

m - manage

a - apply

U - Undertake



Alma Mater. AlmaU matters!



Thanks for your attention!